

Sales Manager - Pay3

About Pay3

[Pay3](#) offers a comprehensive global payments solution for the gaming industry, enabling one-click in-game purchases across 100+ countries through a single low code integration. Our network excels in emerging markets, including Southeast Asia, India, China, Africa, and Latin America. We also support cryptocurrencies, game tokens, and NFTs.

Job Title: Sales Manager

Department: Sales

Location: Bengaluru

Job Description:

We are looking for a highly motivated candidate to drive our sales.

Responsibilities:

- Develop a deep understanding of the gaming segment including gaming studios, developers and publishers
- Prospect and qualify leads
- Generate new business through cold calling, email outreach, and social selling
- Build relationships with potential customers
- Understand customer needs and recommend solutions
- Prepare and deliver presentations and demonstrations (demos)
- Negotiate and close deals
- Manage customer accounts and relationships
- Work closely with the implementation team to onboard prospects
- Achieve or exceed sales targets

The ideal candidate will need to develop a deep understanding of our products and services, as well as the ability to communicate them to prospective clients in a clear and concise way.



Qualifications:

- 2-3 years of experience in B2B sales preferably payment solutions
- Excellent communication and presentation skills
- Ability to work independently and as part of a team
- Strong customer focus and relationship-building skills
- Proven ability to build relationships and close deals
- Experience with cold calling and email outreach (preferred)

Benefits:

- Competitive salary and benefits package - Negotiable based on experience
- Opportunity to work with a talented team of professionals
- Chance to make a real impact on our business
- Challenging and rewarding work environment
- Growth opportunity within sales and other verticals in the organisation

If you are a highly motivated and experienced sales executive with a passion for technology, please share your resume with anubhuti.baruah@pay3.money.

You can visit our website pay3.money for more information.

